



UNDER SECRETARY OF DEFENSE

3010 DEFENSE PENTAGON
WASHINGTON, DC 20301-3010

ACQUISITION,
TECHNOLOGY,
AND LOGISTICS

MEMORANDUM FOR: SEE DISTRIBUTION

SEP 02 2014

SUBJECT: Expansion of International Acquisition Career Path

International cooperation, foreign sale/transfer, and exportability integration activities have been given renewed emphasis in the Department of Defense (DoD) Instruction 5000.02, the Joint Capabilities Integration and Development System instruction, Defense Acquisition University course updates, and with the Defense Exportability Features Pilot Program. The role international acquisition plays as an integral part of DoD's overall acquisition efforts has never been more critical. Increasingly, acquisition professionals in many fields are involved in and have major responsibilities for international acquisition. The identification of all International Acquisition (Intl Acq) positions will ensure that acquisition workforce personnel – regardless of position category – will receive priority for training for successful performance. I hereby authorize the coding of Intl Acq Specialty positions in any functional areas.

Accordingly, based on efforts previously accomplished in identifying Intl Acq positions in the program management career field, acquisition positions in any functional areas with international acquisition duties should be designated using established coding. These duties include implementing or providing support to international cooperative research, development, engineering, test and evaluation, acquisition, life-cycle logistics, foreign military sales, direct commercial sales, building partner capacity transfers, and exportability integration. The revised Intl Acq Specialty Position Category Description is attached. The Functional Leader for the Intl Acq Specialty will, in coordination with affected Functional Integrated Product Teams and the Workforce Management Group, issue Implementing Instructions and Guidance including coding and other implementation requirements.

Please direct questions to Col Gary Salmans, Deputy Director, Coalition Warfare Program, at 571-372-5260 or Gary.L.Salmans2.mil@mail.mil.

A handwritten signature in black ink, appearing to read "Frank Kendall", is positioned above the printed name.

Frank Kendall

Attachment:
As stated