



Business (CE/FM) Functional Career Field

Critical Acquisition Workforce Data

***FY 2013-Q3
(as of June 30, 2013)***



FY13-Q3 (as of June 30, 2013) – OVERALL Defense Acquisition Workforce Count

| DAW Career Field | Army | DoN | Air Force | 4th Estate | <i>Entire DAW</i> | |
|---------------------------------------|---------------|---------------|---------------|---------------|-------------------|--------------|
| Auditing | | | | 4,424 | 4,424 | 2.9% |
| Business - Cost Estimating | 264 | 519 | 436 | 86 | 1,305 | 0.9% |
| Business - Financial Mgmt | 2,135 | 1,919 | 1,830 | 630 | 6,514 | 4.3% |
| Contracting | 8,618 | 5,686 | 8,429 | 7,529 | 30,262 | 19.9% |
| Facilities Engineering | 1,674 | 5,363 | 4 | 31 | 7,072 | 4.6% |
| Industrial/Contract Property Mgmt | 55 | 61 | 20 | 271 | 407 | 0.3% |
| Information Technology | 2,270 | 2,086 | 1,146 | 448 | 5,950 | 3.9% |
| Life Cycle Logistics | 8,326 | 5,568 | 2,848 | 599 | 17,341 | 11.4% |
| Production, Quality and Manufacturing | 1,658 | 2,486 | 355 | 5,176 | 9,675 | 6.4% |
| Program Management | 3,409 | 5,931 | 5,493 | 1,387 | 16,220 | 10.7% |
| Purchasing | 368 | 518 | 97 | 318 | 1,301 | 0.9% |
| S&T Manager | 258 | 428 | 2,527 | 123 | 3,336 | 2.2% |
| SPRDE | 9,541 | 19,488 | 8,626 | 1,984 | 39,639 | 26.0% |
| Test and Evaluation | 2,098 | 3,107 | 3,076 | 395 | 8,676 | 5.7% |
| <i>Unspecified</i> | 12 | 22 | 22 | 14 | 70 | 0.05% |
| FY13-Q3 TOTAL | 40,686 | 53,182 | 34,909 | 23,415 | 152,192 | |
| | 26.7% | 34.9% | 22.9% | 15.4% | | |

Rounded to Nearest 0.1%



FY13-Q3 (as of June 30, 2013) – OVERALL Defense Acquisition Workforce Count

| Component | Service/Agency | Auditing | Business - Cost Estimating | Business - Financial Mgmt | Contracting | Facilities Engineering | Industrial/Contract Property Mgt | Information Technology | Life Cycle Logistics | Production, Quality & Manuf. | Program Management | Purchasing | S&T Manager | SPRDE - Systems Engineering | SPRDE - Program System Eng. | Test and Evaluation | Unknown | FY13 Q3 TOTAL |
|--------------|--|--------------|----------------------------|---------------------------|---------------|------------------------|----------------------------------|------------------------|----------------------|------------------------------|--------------------|--------------|--------------|-----------------------------|-----------------------------|---------------------|-----------|----------------|
| Army | Army Totals | | 264 | 2,135 | 8,618 | 1,674 | 55 | 2,270 | 8,326 | 1,658 | 3,409 | 368 | 258 | 9,486 | 55 | 2,098 | 12 | 40,686 |
| Navy | Navy | | 480 | 1,731 | 5,102 | 5,330 | 58 | 1,857 | 5,087 | 2,460 | 5,083 | 449 | 422 | 19,028 | 56 | 3,002 | 21 | 50,166 |
| | Marine Corps | | 39 | 188 | 584 | 33 | 3 | 229 | 481 | 26 | 848 | 69 | 6 | 398 | 6 | 105 | 1 | 3,016 |
| | Dept of Navy Totals | | 519 | 1,919 | 5,686 | 5,363 | 61 | 2,086 | 5,568 | 2,486 | 5,931 | 518 | 428 | 19,426 | 62 | 3,107 | 22 | 53,182 |
| Air Force | Air Force Totals | | 436 | 1,830 | 8,429 | 4 | 20 | 1,146 | 2,848 | 355 | 5,493 | 97 | 2,527 | 8,339 | 287 | 3,076 | 22 | 34,909 |
| 4th Estate | Defense Contract Management Agency | | 3 | 223 | 2,804 | 2 | 265 | 180 | 130 | 4,291 | 372 | 4 | 8 | 1,047 | 55 | 7 | 13 | 9,404 |
| | Defense Logistics Agency | | 2 | 4 | 3,346 | 1 | 3 | 16 | 334 | 826 | 46 | 267 | 6 | 11 | | 2 | 1 | 4,865 |
| | Defense Contract Audit Agency | 4,423 | | | 2 | | | | | | 1 | 7 | | | | | | 4,433 |
| | Missile Defense Agency | 1 | 63 | 237 | 223 | 28 | | 52 | 70 | 47 | 336 | 1 | 2 | 636 | 1 | 269 | | 1,966 |
| | Defense Information Systems Agency | | 4 | 8 | 366 | | | 74 | 14 | | 152 | 20 | | 73 | | 55 | | 766 |
| | Defense Threat Reduction Agency | | | 65 | 87 | | | 55 | | | 135 | 2 | 103 | 44 | | 7 | | 498 |
| | Defense Acquisition University | | 8 | 38 | 133 | | 3 | 3 | 37 | 8 | 138 | | 1 | 43 | 2 | 8 | | 422 |
| | DHP (TRICARE Management Activity & USUHS) | | 5 | 20 | 71 | | | 14 | | 2 | 89 | 9 | | 8 | | 4 | | 222 |
| | Office of the Secretary of Defense & OSD Staff | | 1 | 14 | 41 | | | | 12 | 2 | 68 | | | 29 | | 5 | | 172 |
| | The Joint Staff | | | 12 | 6 | | | 39 | 1 | | 34 | | 2 | 11 | 1 | 23 | | 129 |
| | Defense Commissary Agency | | | 1 | 114 | | | 11 | | | 2 | | | | | 1 | | 129 |
| | Washington Headquarters Services | | | | 113 | | | | | | | | | | | | | 113 |
| | DoD Education Activity | | | | 61 | | | | | | | 2 | | | | | | 63 |
| | Defense Finance and Accounting Service | | | | 62 | | | | | | | | | | | | | 62 |
| | Defense Microelectronics Activity | | | 3 | 17 | | | | | | | | | 22 | | | | 42 |
| | DoD Human Resources Activity | | | | 21 | | | | | | 1 | 1 | | | | | | 23 |
| | Defense Security Cooperation Agency | | | 1 | 16 | | | 1 | | | 2 | 1 | | | | | | 21 |
| | Defense Media Activity | | | | 17 | | | | | | | 2 | | | | | | 19 |
| | DoD Test Resource Management Center | | | 3 | | | | | | | | | | 1 | | 14 | | 18 |
| | Defense Security Service | | | 1 | 13 | | | | 1 | | | 1 | | | | | | 16 |
| | Defense Advanced Research Projects Agency | | | | 13 | | | | | | | | | | | | | 13 |
| | Defense Technical Information Center | | | | | | | 3 | | | 7 | | | | | | | 10 |
| | National Defense University | | | | 2 | | | | | | 4 | | | | | | | 6 |
| | DoD Inspector General | | | | | | | | | | | 1 | | | | | | 1 |
| | ASD - Networks & Information Integration | | | | | | | | | | | | 1 | | | | | 1 |
| | Pentagon Force Protection Agency | | | | 1 | | | | | | | | | | | | | 1 |
| | 4th Estate Totals | 4,424 | 86 | 630 | 7,529 | 31 | 271 | 448 | 599 | 5,176 | 1,387 | 318 | 123 | 1,925 | 59 | 395 | 14 | 23,415 |
| TOTAL | | 4,424 | 1,305 | 6,514 | 30,262 | 7,072 | 407 | 5,950 | 17,341 | 9,675 | 16,220 | 1,301 | 3,336 | 39,176 | 463 | 8,676 | 70 | 152,192 |



FY13-Q3 (as of June 30, 2013) – MILITARY Defense Acquisition Workforce Count

| Component | Service/Agency | Auditing | Business - Cost Estimating | Business - Financial Mgmt | Contracting | Facilities Engineering | Industrial/Contract Property Mgt | Information Technology | Life Cycle Logistics | Production, Quality & Manuf. | Program Management | Purchasing | S&T Manager | SPRDE - Systems Engineering | SPRDE - Program System Eng. | Test and Evaluation | Unknown | FY13 Q3 TOTAL |
|--------------|--|----------|----------------------------|---------------------------|--------------|------------------------|----------------------------------|------------------------|----------------------|------------------------------|--------------------|------------|-------------|-----------------------------|-----------------------------|---------------------|-----------|---------------|
| Army | Army Totals | | | | 882 | | | 8 | | | 995 | | | 13 | | 20 | | 1,918 |
| Navy | Navy | | 4 | 71 | 1,006 | | | 15 | 338 | 540 | 851 | | 32 | 201 | 2 | 405 | 21 | 3,486 |
| | Marine Corps | | | 4 | 181 | | | 15 | 156 | 25 | 389 | | 1 | 13 | | 62 | | 846 |
| | Dept of Navy Totals | | 4 | 75 | 1,187 | - | - | 30 | 494 | 565 | 1,240 | | 33 | 214 | 2 | 467 | 21 | 4,332 |
| Air Force | Air Force Totals | | 70 | 82 | 2,755 | | | 203 | 485 | 93 | 2,631 | | 478 | 1,606 | 11 | 1,295 | 1 | 9,710 |
| 4th Estate | Defense Contract Management Agency | | | | | | | | | | | | | | | | | - |
| | Defense Logistics Agency | | | | | | | | | | | | | | | | | - |
| | Defense Contract Audit Agency | | | | | | | | | | | | | | | | | - |
| | Missile Defense Agency | | | | | | | | | | | | | | | | | - |
| | Defense Information Systems Agency | | | | | | | | | | | | | | | | | - |
| | Defense Threat Reduction Agency | | | | | | | | | | | | | | | | | - |
| | Defense Acquisition University | | | | | | | | | | | | | | | | | - |
| | DHP (TRICARE Management Activity & USUHS) | | | | | | | | | | | | | | | | | - |
| | Office of the Secretary of Defense & OSD Staff | | | | | | | | | | | | | | | | | - |
| | The Joint Staff | | | | | | | | | | | | | | | | | - |
| | Defense Commissary Agency | | | | | | | | | | | | | | | | | - |
| | Washington Headquarters Services | | | | | | | | | | | | | | | | | - |
| | DoD Education Activity | | | | | | | | | | | | | | | | | - |
| | Defense Finance and Accounting Service | | | | | | | | | | | | | | | | | - |
| | Defense Microelectronics Activity | | | | | | | | | | | | | | | | | - |
| | DoD Human Resources Activity | | | | | | | | | | | | | | | | | - |
| | Defense Security Cooperation Agency | | | | | | | | | | | | | | | | | - |
| | Defense Media Activity | | | | | | | | | | | | | | | | | - |
| | DoD Test Resource Management Center | | | | | | | | | | | | | | | | | - |
| | Defense Security Service | | | | | | | | | | | | | | | | | - |
| | Defense Advanced Research Projects Agency | | | | | | | | | | | | | | | | | - |
| | Defense Technical Information Center | | | | | | | | | | | | | | | | | - |
| | National Defense University | | | | | | | | | | | | | | | | | - |
| | DoD Inspector General | | | | | | | | | | | | | | | | | - |
| | ASD - Networks & Information Integration | | | | | | | | | | | | | | | | | - |
| | Pentagon Force Protection Agency | | | | | | | | | | | | | | | | | - |
| | 4th Estate Totals | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL | | - | 74 | 157 | 4,824 | - | - | 241 | 979 | 658 | 4,866 | - | 511 | 1,833 | 13 | 1,782 | 22 | 15,960 |



FY13-Q3 (as of June 30, 2013) – CIVILIAN Defense Acquisition Workforce Count

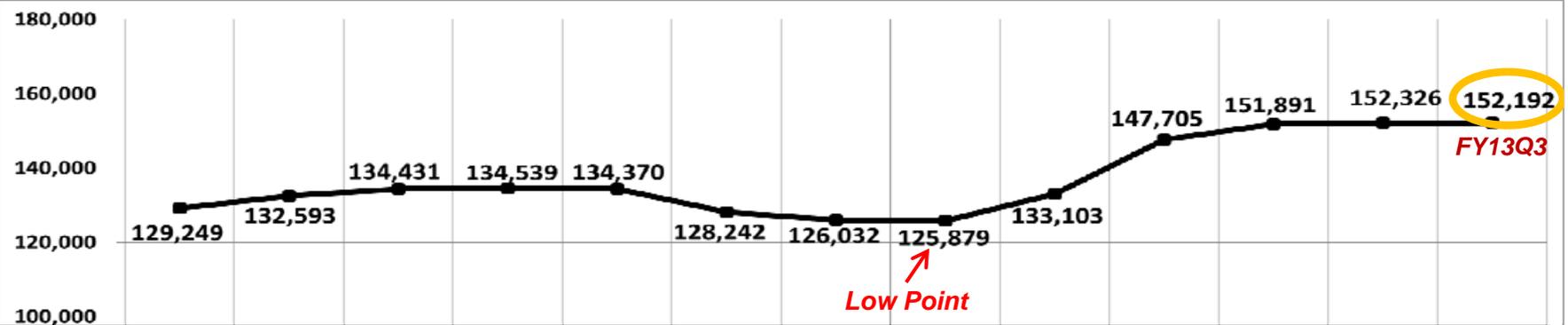
| Component | Service/Agency | Auditing | Business - Cost Estimating | Business - Financial Mgmt | Contracting | Facilities Engineering | Industrial/Contract Property Mgt | Information Technology | Life Cycle Logistics | Production, Quality & Manuf. | Program Management | Purchasing | S&T Manager | SPRDE - Systems Engineering | SPRDE - Program System Eng. | Test and Evaluation | Unknown | FY13 Q3 TOTAL |
|--------------|--|--------------|----------------------------|---------------------------|---------------|------------------------|----------------------------------|------------------------|----------------------|------------------------------|--------------------|--------------|--------------|-----------------------------|-----------------------------|---------------------|-----------|----------------|
| Army | Army Totals | | 264 | 2,135 | 7,736 | 1,674 | 55 | 2,262 | 8,326 | 1,658 | 2,414 | 368 | 258 | 9,473 | 55 | 2,078 | 12 | 38,768 |
| Navy | Navy | | 476 | 1,660 | 4,096 | 5,330 | 58 | 1,842 | 4,749 | 1,920 | 4,232 | 449 | 390 | 18,827 | 54 | 2,597 | | 46,680 |
| | Marine Corps | | 39 | 184 | 403 | 33 | 3 | 214 | 325 | 1 | 459 | 69 | 5 | 385 | 6 | 43 | 1 | 2,170 |
| | Dept of Navy Totals | | 515 | 1,844 | 4,499 | 5,363 | 61 | 2,056 | 5,074 | 1,921 | 4,691 | 518 | 395 | 19,212 | 60 | 2,640 | 1 | 48,850 |
| Air Force | Air Force Totals | | 366 | 1,748 | 5,674 | 4 | 20 | 943 | 2,363 | 262 | 2,862 | 97 | 2,049 | 6,733 | 276 | 1,781 | 21 | 25,199 |
| 4th Estate | Defense Contract Management Agency | | 3 | 223 | 2,804 | 2 | 265 | 180 | 130 | 4,291 | 372 | 4 | 8 | 1,047 | 55 | 7 | 13 | 9,404 |
| | Defense Logistics Agency | | 2 | 4 | 3,346 | 1 | 3 | 16 | 334 | 826 | 46 | 267 | 6 | 11 | | 2 | 1 | 4,865 |
| | Defense Contract Audit Agency | 4,423 | | | 2 | | | | | | 1 | 7 | | | | | | 4,433 |
| | Missile Defense Agency | 1 | 63 | 237 | 223 | 28 | | 52 | 70 | 47 | 336 | 1 | 2 | 636 | 1 | 269 | | 1,966 |
| | Defense Information Systems Agency | | 4 | 8 | 366 | | | 74 | 14 | | 152 | 20 | | 73 | | 55 | | 766 |
| | Defense Threat Reduction Agency | | | 65 | 87 | | | 55 | | | 135 | 2 | 103 | 44 | | 7 | | 498 |
| | Defense Acquisition University | | 8 | 38 | 133 | | 3 | 3 | 37 | 8 | 138 | | 1 | 43 | 2 | 8 | | 422 |
| | DHP (TRICARE Management Activity & USUHS) | | 5 | 20 | 71 | | | 14 | | 2 | 89 | 9 | | 8 | | 4 | | 222 |
| | Office of the Secretary of Defense & OSD Staff | | 1 | 14 | 41 | | | | 12 | 2 | 68 | | | 29 | | 5 | | 172 |
| | The Joint Staff | | | 12 | 6 | | | 39 | 1 | | 34 | | 2 | 11 | 1 | 23 | | 129 |
| | Defense Commissary Agency | | | 1 | 114 | | | 11 | | | 2 | | | | | 1 | | 129 |
| | Washington Headquarters Services | | | | 113 | | | | | | | | | | | | | 113 |
| | DoD Education Activity | | | | 61 | | | | | | | 2 | | | | | | 63 |
| | Defense Finance and Accounting Service | | | | 62 | | | | | | | | | | | | | 62 |
| | Defense Microelectronics Activity | | | 3 | 17 | | | | | | | | | 22 | | | | 42 |
| | DoD Human Resources Activity | | | | 21 | | | | | | 1 | 1 | | | | | | 23 |
| | Defense Security Cooperation Agency | | | 1 | 16 | | | 1 | | | 2 | 1 | | | | | | 21 |
| | Defense Media Activity | | | | 17 | | | | | | | 2 | | | | | | 19 |
| | DoD Test Resource Management Center | | | 3 | | | | | | | | | | 1 | | 14 | | 18 |
| | Defense Security Service | | | 1 | 13 | | | | 1 | | | 1 | | | | | | 16 |
| | Defense Advanced Research Projects Agency | | | | 13 | | | | | | | | | | | | | 13 |
| | Defense Technical Information Center | | | | | | | 3 | | | 7 | | | | | | | 10 |
| | National Defense University | | | | 2 | | | | | | 4 | | | | | | | 6 |
| | DoD Inspector General | | | | | | | | | | | 1 | | | | | | 1 |
| | ASD - Networks & Information Integration | | | | | | | | | | | | 1 | | | | | 1 |
| | Pentagon Force Protection Agency | | | | 1 | | | | | | | | | | | | | 1 |
| | 4th Estate Totals | 4,424 | 86 | 630 | 7,529 | 31 | 271 | 448 | 599 | 5,176 | 1,387 | 318 | 123 | 1,925 | 59 | 395 | 14 | 23,415 |
| TOTAL | | 4,424 | 1,231 | 6,357 | 25,438 | 7,072 | 407 | 5,709 | 16,362 | 9,017 | 11,354 | 1,301 | 2,825 | 37,343 | 450 | 6,894 | 48 | 136,232 |



Defense Acquisition Workforce Count by Career Field

FY2001 – FY2013Q3

Red = decrease since prior period
Green = increase since prior period



| DAW Career Field | FY01 | FY02 | FY03 | FY04 | FY05 | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13Q3 |
|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| SPRDE - Systems Eng | 34,899 | 34,620 | 33,711 | 35,080 | 34,752 | 35,142 | 34,710 | 34,537 | 36,704 | 39,201 | 39,690 | 39,807 | 39,639 |
| Contracting | 25,413 | 27,884 | 26,987 | 26,248 | 26,025 | 27,748 | 26,038 | 25,680 | 27,655 | 29,792 | 30,327 | 30,292 | 30,262 |
| Life Cycle Logistics | 11,060 | 11,145 | 11,711 | 11,121 | 12,493 | 12,332 | 12,604 | 13,361 | 14,852 | 16,861 | 17,369 | 17,539 | 17,341 |
| Program Management | 14,031 | 14,302 | 12,026 | 13,306 | 12,284 | 12,775 | 12,427 | 12,781 | 13,422 | 14,915 | 15,683 | 15,824 | 16,220 |
| Production, Quality and Man | 10,547 | 9,888 | 9,296 | 9,280 | 9,397 | 8,966 | 8,364 | 9,138 | 9,023 | 9,727 | 9,601 | 9,458 | 9,675 |
| Test and Evaluation | 5,113 | 6,197 | 6,602 | 7,192 | 7,384 | 7,280 | 7,419 | 7,420 | 7,892 | 8,446 | 8,573 | 8,603 | 8,676 |
| Business (Cost Est & Fin Mgt) | 10,279 | 10,252 | 8,404 | 8,189 | 8,119 | 7,747 | 7,387 | 7,085 | 7,262 | 8,124 | 8,261 | 8,039 | 7,819 |
| Facilities Engineering (NEW) | - | 2,111 | 8,957 | 9,143 | 8,356 | 3,927 | 4,394 | 4,920 | 5,420 | 6,911 | 7,428 | 7,290 | 7,072 |
| Information Technology | 5,612 | 6,139 | 5,330 | 5,522 | 5,472 | 4,843 | 4,423 | 3,934 | 4,358 | 5,165 | 5,563 | 5,832 | 5,950 |
| Auditing | 3,457 | 3,531 | 3,481 | 3,508 | 3,536 | 3,486 | 2,852 | 3,638 | 3,777 | 4,143 | 4,231 | 4,505 | 4,424 |
| Purchasing | 4,121 | 3,043 | 3,058 | 2,820 | 2,438 | 1,680 | 1,170 | 1,196 | 1,238 | 1,287 | 1,276 | 1,340 | 1,301 |
| S&T Manager (NEW) | - | 165 | 210 | 257 | 314 | 291 | 483 | 480 | 623 | 2,561 | 3,062 | 3,209 | 3,336 |
| Property | 620 | 653 | 656 | 674 | 571 | 530 | 481 | 451 | 475 | 501 | 483 | 449 | 407 |
| Unknown/Other | 4,097 | 2,663 | 4,002 | 2,199 | 3,229 | 1,495 | 3,280 | 1,258 | 402 | 71 | 344 | 139 | 70 |
| OVERALL DAW | 129,249 | 132,593 | 134,431 | 134,539 | 134,370 | 128,242 | 126,032 | 125,879 | 133,103 | 147,705 | 151,891 | 152,326 | 152,192 |

Data Source: AT&L Workforce Data Mart; prior to FY05 supported by DMDC provided historical data



Defense Acquisition Workforce Count – Business (CE & FM) FY2005 – FY2013Q3

Low Point
↓

| Defense Acq Workforce BUSINESS (CE & FM) | FY05 | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13Q3 | % Change Since FY05 | % Change Since FY08 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------|---------------------|
| ARMY | 4,352 | 4,310 | 3,877 | 3,350 | 2,771 | 2,860 | 2,723 | 2,548 | 2,399 | -45% | -28% |
| DoN (Navy & MC) | 1,840 | 1,715 | 1,817 | 1,935 | 2,286 | 2,584 | 2,615 | 2,582 | 2,438 | 33% | 26% |
| AIR FORCE | 1,826 | 1,503 | 1,488 | 1,530 | 1,845 | 2,118 | 2,309 | 2,248 | 2,266 | 24% | 48% |
| DCMA | 18 | 30 | 48 | 46 | 112 | 153 | 166 | 192 | 226 | 1156% | 391% |
| DLA | | | 21 | 7 | 6 | 2 | 2 | 7 | 6 | 0% | -14% |
| DCAA | | | | 1 | | | | | | 0% | -100% |
| MDA | 43 | 64 | 45 | 90 | 123 | 244 | 263 | 265 | 300 | 598% | 233% |
| DISA | 6 | 11 | 19 | 17 | 9 | 12 | 15 | 14 | 12 | 100% | -29% |
| DAU | 24 | 27 | | 25 | 33 | 37 | 48 | 53 | 46 | 92% | 84% |
| DTRA | 1 | 68 | 62 | 48 | 53 | 64 | 62 | 65 | 65 | 6400% | 35% |
| DHP (TMA & USUHS) | | | 1 | 6 | 5 | 19 | 29 | 26 | 25 | 0% | 317% |
| OSD & Staff | 3 | 3 | 2 | 14 | 7 | 11 | 17 | 14 | 15 | 400% | 7% |
| JCS | | | | | | | | 14 | 12 | 0% | 0% |
| DeCA | | | | | | | | | 1 | 0% | 0% |
| WHS | | 1 | 1 | | | | | | | 0% | 0% |
| DoDEA | | 1 | | | | | | | | 0% | 0% |
| DFAS | 3 | 9 | | | | | | | | -100% | 0% |
| DMEA | | | | | | 4 | 4 | 4 | 3 | 0% | 0% |
| DoD HRA | | | | 1 | | | 2 | 1 | | 0% | -100% |
| DSCA | | | | 2 | 1 | 1 | 1 | 1 | 1 | 0% | -50% |
| DoD TRMC | 3 | 4 | | 5 | 3 | 4 | 4 | 4 | 3 | 0% | -40% |
| DMACT | | | | | 1 | 1 | | | | 0% | 0% |
| DARPA | | | 1 | | | | | | | 0% | 0% |
| DSS | | | | | | | 1 | 1 | 1 | 0% | 0% |
| DTIC | | | | | | | | | | 0% | 0% |
| NDU | | | | | | | | | | 0% | 0% |
| ASD | | | | | | | | | | 0% | 0% |
| DoD IG | | | | | | | | | | 0% | 0% |
| PFPA | | | | | | | | | | 0% | 0% |
| OTHER 4th ESTATE | | 1 | 5 | 8 | 7 | 10 | | | | 0% | -100% |
| DAW TOTAL | 8,119 | 7,747 | 7,387 | 7,085 | 7,262 | 8,124 | 8,261 | 8,039 | 7,819 | -4% | 10% |



Red = decline since prior period



Green = increase since prior period

Data Source: AT&L Workforce Data Mart (itemized 4th Estate Agency data available only for the periods since FY05)



Business (CE/FM) Acquisition Workforce Data – FY13-Q3

Business (CE/FM) Critical Acquisition Positions (CAPs)

| Occupied Position Type | BUS (CE/FM) TOTAL | | <i>Entire DAW</i> | |
|---|-------------------|-------|-------------------|-------|
| Key Leadership Positions (KLPs) | 128 | 1.6% | 1,339 | 0.9% |
| Critical Acquisition Positions (CAPs) * | 853 | 10.9% | 15,948 | 10.5% |
| Non-CAP Positions | 6,838 | 87.5% | 134,905 | 88.6% |
| TOTAL | 7,819 | | 152,192 | |
| * = Number of CAPs, excluding KLPs (no double counts) | | | | |

NOTE: Business (CE/FM) Career Field has 7,588 civilians and 231 military

Rounded to Nearest 0.1%



Business (CE/FM) Acquisition Workforce Data – FY13-Q3

Business (CE/FM) Acquisition Workforce Occupational Series

| Civilian Occupational Series (top 5) | BUS (CE/FM) TOTAL | |
|---|--------------------------|------------------|
| 0501 - Financial Administrator | 2,849 | 37.5% |
| 0343 - Management and Program Analyst | 1,663 | 21.9% |
| 0560 - Budget Analyst | 1,059 | 14.0% |
| 1515 - Operations Research Analyst | 1,038 | 13.7% |
| 1101 - Business and Industry Specialist | 214 | 2.8% |
| <i>Other</i> | 765 | 10.1% |
| TOTAL CIVILIAN | 7,588 | Civilians |

NOTE: Business (CE/FM) Career Field has 7,588 civilians and 231 military

Rounded to Nearest 0.1%



Business (CE/FM) Acquisition Workforce Data – FY13-Q3

Business (CE/FM) Acquisition Workforce Educational Levels

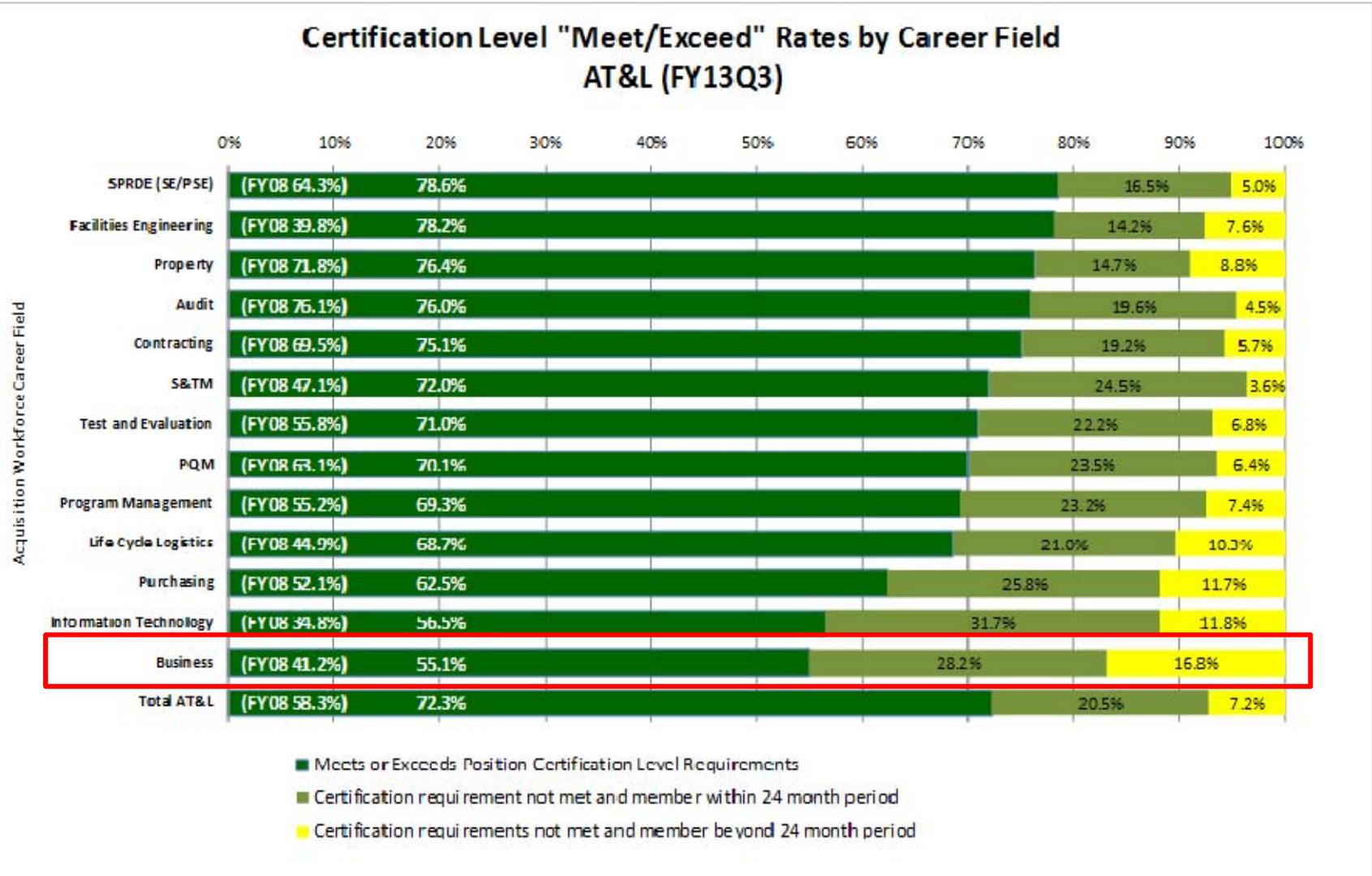
| Highest Level of Education | BUS (CE/FM) TOTAL | | <i>Entire DAW</i> | |
|----------------------------|-------------------|-------|-------------------|-------|
| Post Grad | 2,604 | 33.3% | 54,894 | 36.1% |
| Bachelors | 3,287 | 42.0% | 70,370 | 46.2% |
| Some College | 948 | 12.1% | 12,577 | 8.3% |
| High School | 946 | 12.1% | 13,584 | 8.9% |
| <i>Other</i> | 34 | 0.4% | 767 | 0.5% |
| TOTAL | 7,819 | | 152,192 | |

NOTE: Business (CE/FM) Career Field has 7,588 civilians and 231 military

Rounded to Nearest 0.1%

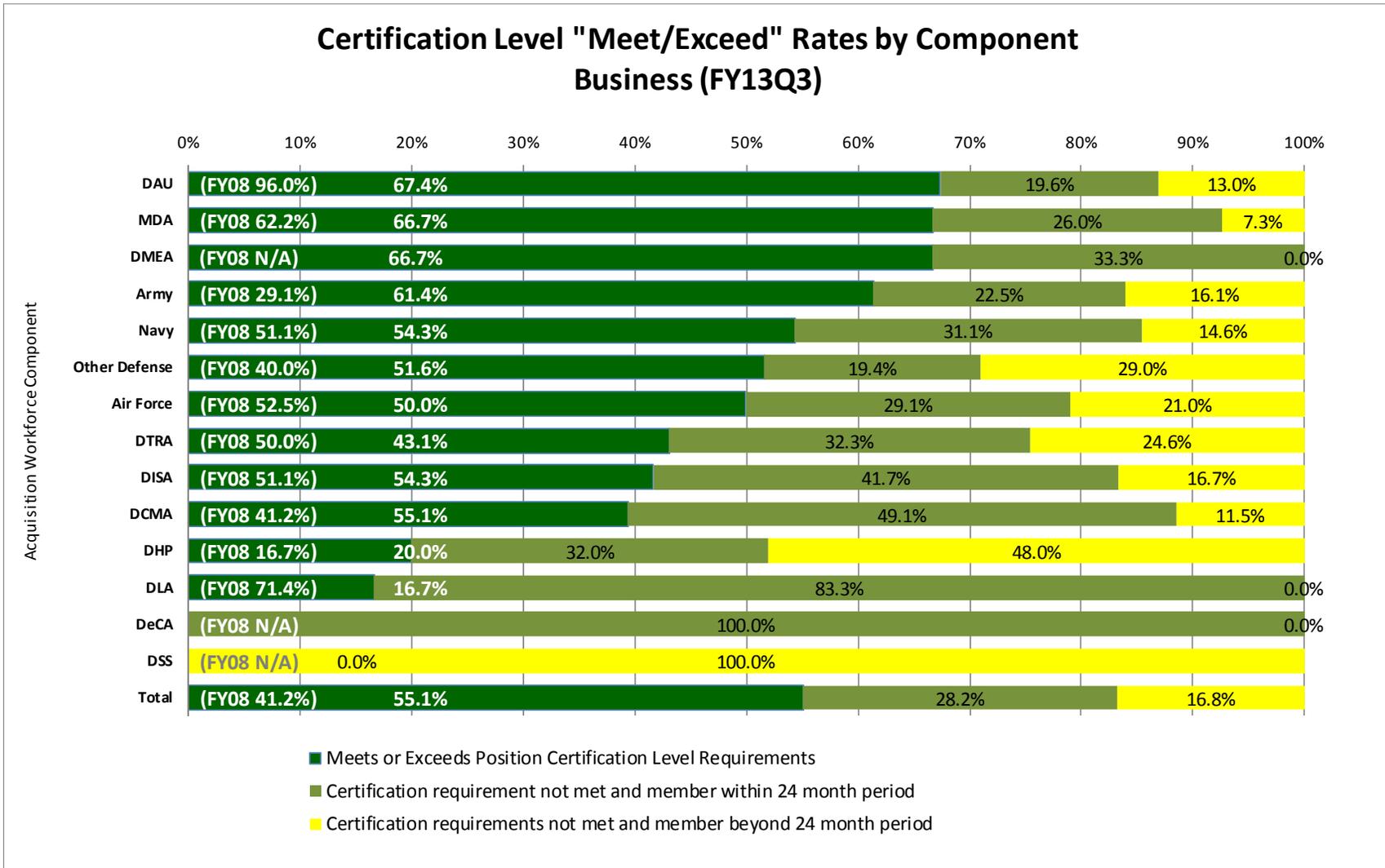


Business (CE/FM) Acquisition Workforce Data – FY13-Q3





Business (CE/FM) Acquisition Workforce Data – FY13-Q3





DAWIA Certification Status – FY13-Q3 (06-30-2013)

Business (Overall CE & FM) Career Field

| BUSINESS DAW | Achieved Certification Level | | | | | |
|------------------------------|------------------------------|----------|-----------|---------------------------------|--------------|-----------------------------------|
| Required Certification Level | Level I | Level II | Level III | No Level Achieved | FY13Q3 TOTAL | % Meets Certification Requirement |
| Level I | 339 | 48 | 41 | 332 | 760 | 56.3% |
| Level II | 1,144 | 1,404 | 538 | 1,033 | 4,119 | 47.1% |
| Level III | 268 | 297 | 1,935 | 434 | 2,934 | 66.0% |
| <i>Unspecified</i> | 2 | - | 1 | 3 | 6 | |
| FY13Q3 TOTAL | 1,753 | 1,749 | 2,515 | 1,802 | 7,819 | 55.1% |
| | 22.4% | 22.4% | 32.2% | 23.0% | | |
| | = Compliance | | | * NOTE: Rounded to nearest 0.1% | | |

| FY13Q3 (as of 06-30-2013) | | | | | |
|---------------------------|---------------------------------|------------------|---------------|--------------|-------|
| BUSINESS CAREER FIELD | | | | | |
| Certification Requirement | Meets | Within 24 Months | Does Not Meet | DAW TOTAL | |
| Level I | 428 | 305 | 27 | 760 | 9.7% |
| Level II | 1,942 | 1,326 | 851 | 4,119 | 52.7% |
| Level III | 1,935 | 566 | 433 | 2,934 | 37.5% |
| <i>Unspecified</i> | 1 | 5 | - | 6 | 0.1% |
| BUS(all) TOTAL | 4,306 | 2,202 | 1,311 | 7,819 | |
| | 55.1% | 28.2% | 16.8% | | |
| | * NOTE: Rounded to nearest 0.1% | | | | |



DAWIA Certification Status – FY13-Q3 (06-30-2013)

Business (Cost Estimating) Career Field

| BUSINESS (CE) DAW | Achieved Certification Level | | | | | |
|------------------------------|------------------------------|----------|-----------|---------------------------------|--------------|-----------------------------------|
| Required Certification Level | Level I | Level II | Level III | No Level Achieved | FY13Q3 TOTAL | % Meets Certification Requirement |
| Level I | 31 | 7 | 2 | 60 | 100 | 40.0% |
| Level II | 198 | 160 | 33 | 201 | 592 | 32.6% |
| Level III | 53 | 105 | 305 | 150 | 613 | 49.8% |
| FY13Q3 TOTAL | 282 | 272 | 340 | 411 | 1,305 | 41.2% |
| | 21.6% | 20.8% | 26.1% | 31.5% | | |
| | = Compliance | | | * NOTE: Rounded to nearest 0.1% | | |

| FY13Q3 (as of 06-30-2013) | | | | | |
|----------------------------|---------------------------------|------------------|---------------|-----------|-------|
| BUSINESS (CE) CAREER FIELD | | | | | |
| Certification Requirement | Meets | Within 24 Months | Does Not Meet | DAW TOTAL | |
| Level I | 40 | 56 | 4 | 100 | 7.7% |
| Level II | 193 | 302 | 97 | 592 | 45.4% |
| Level III | 305 | 170 | 138 | 613 | 47.0% |
| BUS(CE) TOTAL | 538 | 528 | 239 | 1,305 | |
| | 41.2% | 40.5% | 18.3% | | |
| | * NOTE: Rounded to nearest 0.1% | | | | |



DAWIA Certification Status – FY13-Q3 (06-30-2013)

Business (Financial Management) Career Field

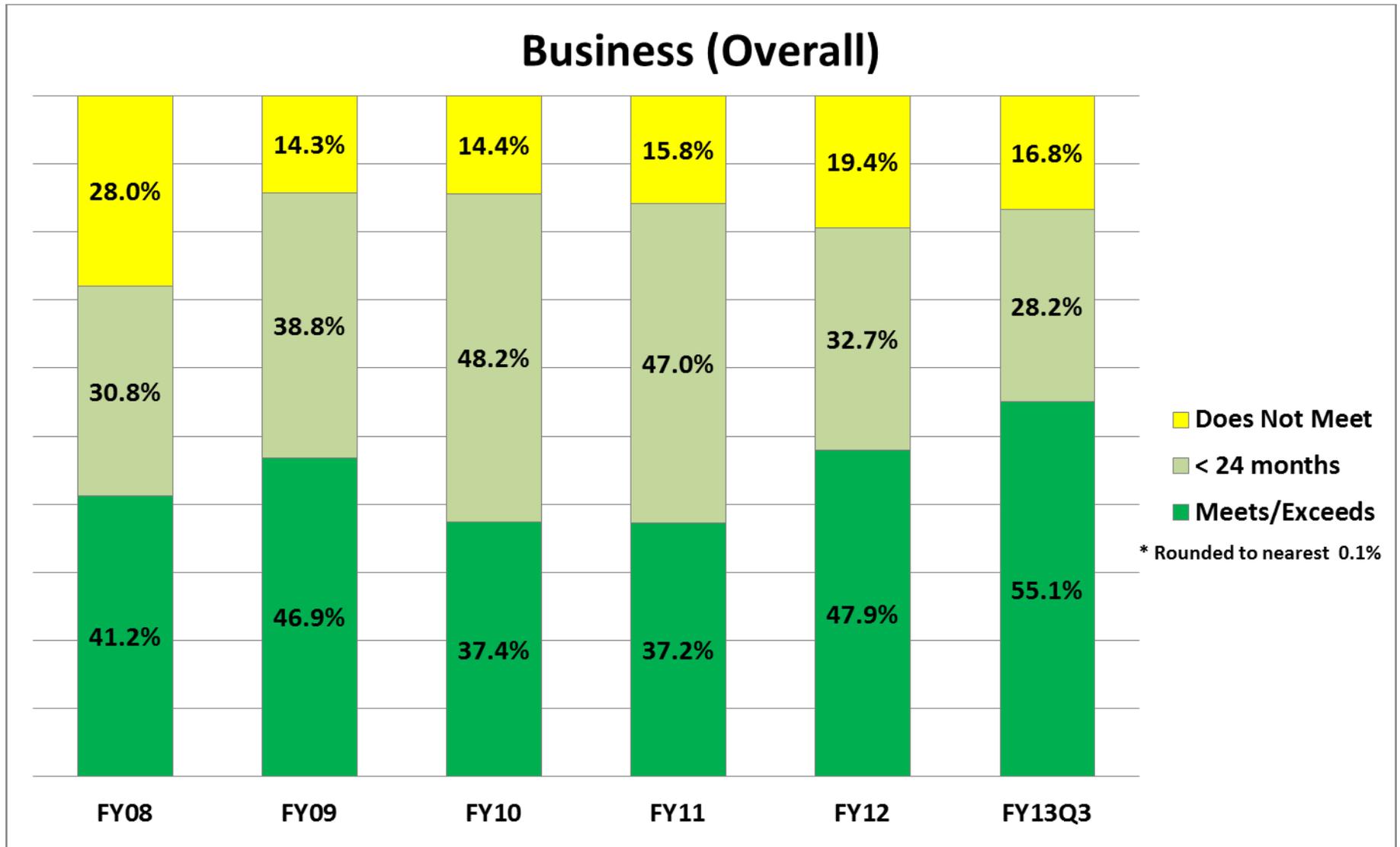
| BUSINESS (FM) DAW | Achieved Certification Level | | | | | |
|------------------------------|------------------------------|----------|-----------|---------------------------------|--------------|-----------------------------------|
| Required Certification Level | Level I | Level II | Level III | No Level Achieved | FY13Q3 TOTAL | % Meets Certification Requirement |
| Level I | 308 | 41 | 39 | 272 | 660 | 58.8% |
| Level II | 946 | 1,244 | 505 | 832 | 3,527 | 49.6% |
| Level III | 215 | 192 | 1,630 | 284 | 2,321 | 70.2% |
| <i>Unspecified</i> | 2 | - | 1 | 3 | 6 | |
| FY13Q3 TOTAL | 1,471 | 1,477 | 2,175 | 1,391 | 6,514 | 57.8% |
| | 22.6% | 22.7% | 33.4% | 21.4% | | |
| | = Compliance | | | * NOTE: Rounded to nearest 0.1% | | |

| FY13Q3 (as of 06-30-2013) | | | | | |
|----------------------------|---------------------------------|------------------|---------------|-----------|-------|
| BUSINESS (FM) CAREER FIELD | | | | | |
| Certification Requirement | Meets | Within 24 Months | Does Not Meet | DAW TOTAL | |
| Level I | 388 | 249 | 23 | 660 | 10.1% |
| Level II | 1,749 | 1,024 | 754 | 3,527 | 54.1% |
| Level III | 1,630 | 396 | 295 | 2,321 | 35.6% |
| <i>Unspecified</i> | 1 | 5 | | 6 | 0.1% |
| BUS(FM) TOTAL | 3,768 | 1,674 | 1,072 | 6,514 | |
| | 57.8% | 25.7% | 16.5% | | |
| | * NOTE: Rounded to nearest 0.1% | | | | |



DAWIA Certification Trends - FY08 through FY13Q3

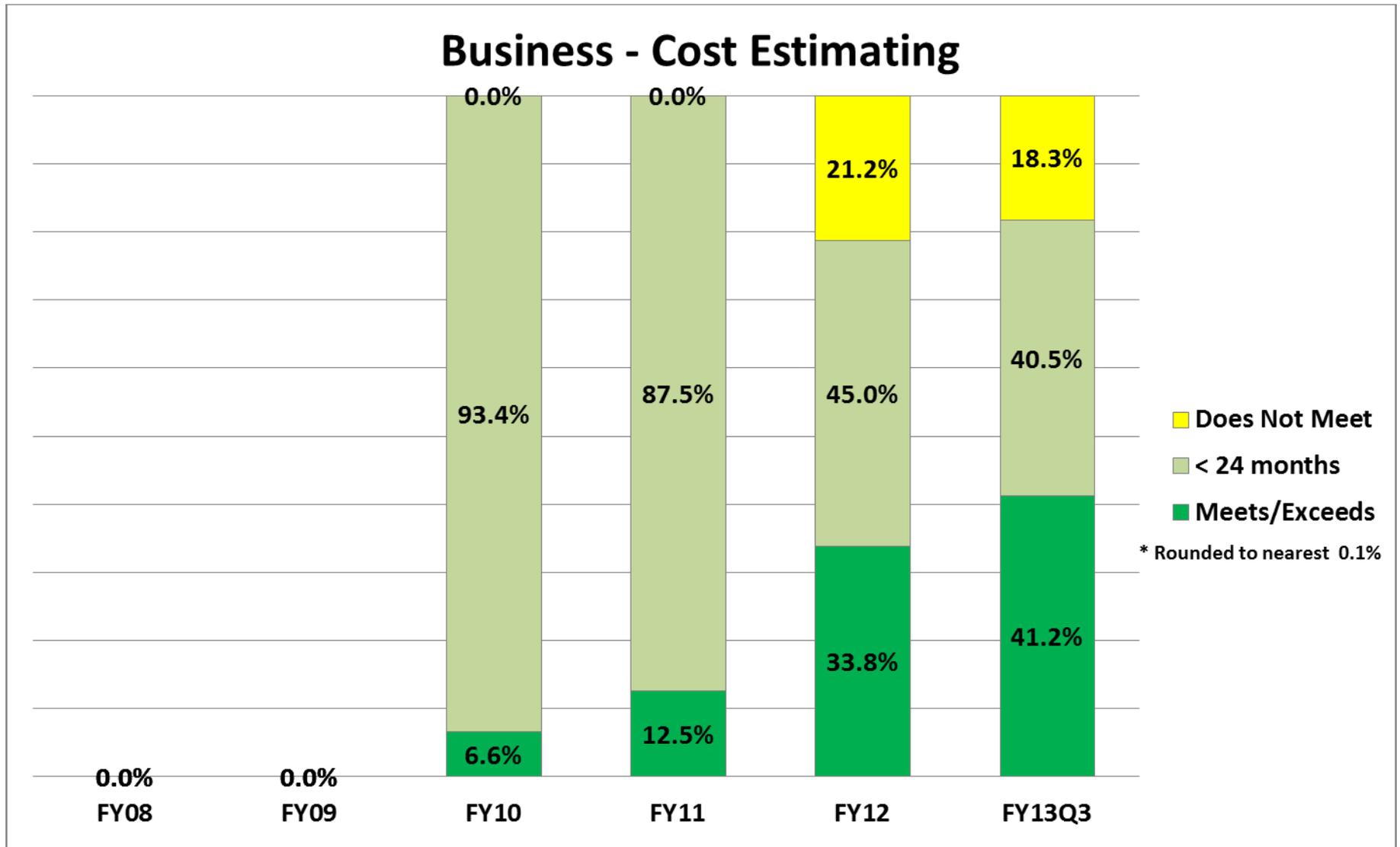
Business Career Field (Overall CE & FM)





DAWIA Certification Trends - FY08 through FY13Q3

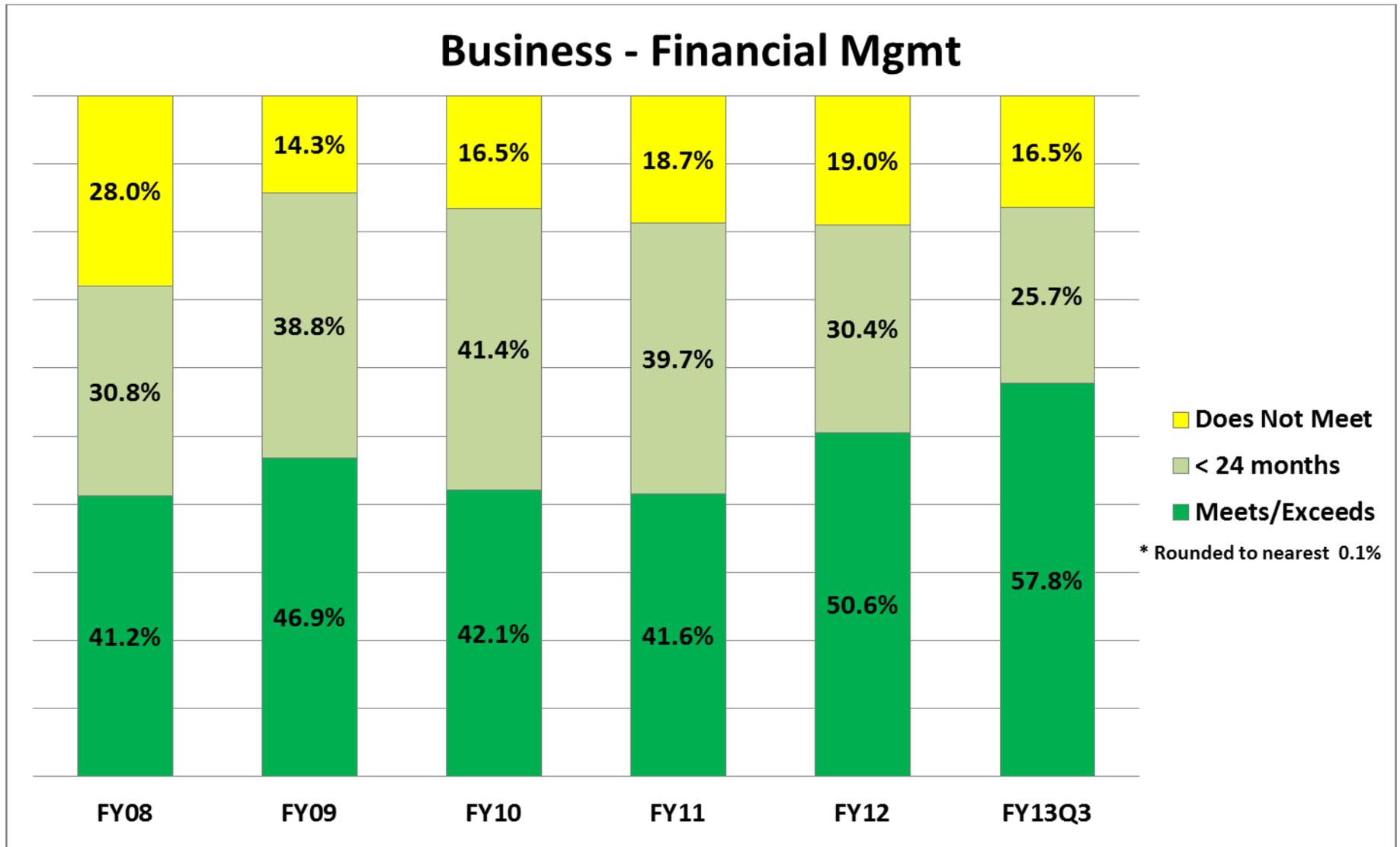
Business - Cost Estimating Career Field





DAWIA Certification Trends - FY08 through FY13Q3

Business - Financial Mgmt Career Field





Business (CE/FM) Acquisition Workforce Data – FY13-Q3

Business (CE/FM) Acquisition Workforce by Race and Gender

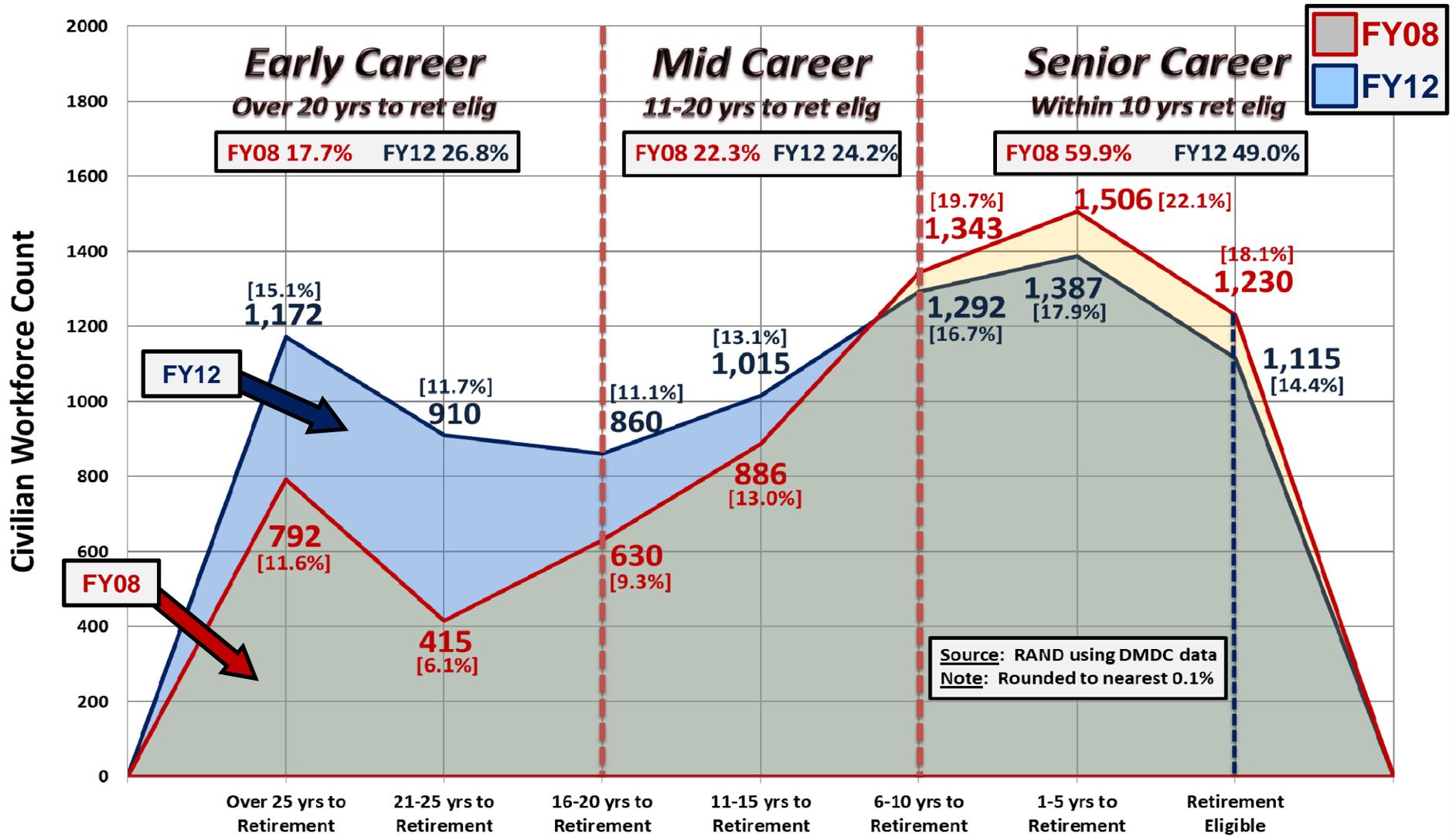
| Race | BUS (CE/FM) TOTAL | | Entire DAW | |
|--------------|-------------------|-------|----------------|-------|
| WHITE | 5,908 | 75.6% | 115,516 | 75.9% |
| BLACK | 1,116 | 14.3% | 17,502 | 11.5% |
| ASIAN | 343 | 4.4% | 9,617 | 6.3% |
| MULTI | 114 | 1.5% | 2,489 | 1.6% |
| AMI/AN | 46 | 0.6% | 875 | 0.6% |
| PI | 27 | 0.3% | 612 | 0.4% |
| Unspecified | 265 | 3.4% | 5,581 | 3.7% |
| TOTAL | 7,819 | | 152,192 | |
| | | | | |
| Gender | BUS (CE/FM) TOTAL | | Entire DAW | |
| Males | 3,208 | 41.0% | 107,507 | 70.6% |
| Females | 4,599 | 58.8% | 44,481 | 29.2% |
| Unspecified | 12 | 0.2% | 204 | 0.1% |
| TOTAL | 7,819 | | 152,192 | |

NOTE: Business (CE/FM) Career Field has 4,424 civilians and no military



Business (CE & FM) Acquisition Workforce Civilian Workforce – YRE Distribution Comparison

Business DAW - Civilian Retirement Eligibility Distrib. - End-FY08 vs End-FY12





END